May 12, 2008

Management Integration through the Establishment of a Joint Holding Company (Share Transfer)

Victor Company of Japan, Limited

Kenwood Corporation

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You should be aware that JVC KENWOOD Holdings, Inc. may purchase shares of JVC and KENWOOD otherwise than under the share transfer, such as in open market or privately negotiated purchases.





1. Outline of the Management Integration

2. Purpose of the Management Integration and Synergy Effects (Integration Effects)

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Note: The share transfer described herein is subject to approval at general meetings of the shareholders of Kenwood Corporation ("KENWOOD") and Victor Company of Japan, Limited ("JVC"), the fulfillment of all conditions to the share transfer, including all domestic and international regulatory reporting requirements and approvals, and the absence of any material event that may interfere with the share transfer.





1. Outline of the Management Integration





Background of the Management Integration JVC (End of FY '08)

Because of the trend toward a switchover to digital and multimedia, the focus is on profitability in the consumer electronic business that makes up 70% of sales (turnaround in FY '08 through structural reforms)







September 13, 1927

Non-consolidated:4,423 Consolidated: 19.044

¥51.6 billion

* Established

* Number of

employees

* Paid-in capital

Background of the Management Integration KENWOOD (End of FY '08)

Because of trend toward a switchover to digital and multimedia, focus is on profitability in the consumer electronics business (car electronics and home electronics) that makes up 60% of sales









Background to Management Integration

Background of Restructuring of Japan's AV Specialty Manufacturing Industry

Consumer electronics industry

Because of the advance of digitization and intensifying market share and price competition in the global market

* Growing capital investment and software development burdens >> Large, well-financed corporations will have an advantage

* Universal components enable quick commercialization of AV equipment, promoting manufacturing specialization

>> The ease of entry into the industry has led to difficulty in product differentiation The rise of manufacturers in Korea, Taiwan and China has led to lower prices

Audio-visual industry

As a result of the entry of competitors from other industries, such as the IT industry, competition has intensified



Survival of Japan specialty AV manufacturing industry through management integration





First step 1 (Aug 2007)

Start of structural reforms at JVC Start of consideration and preparation for management integration Capital alliance (financing from KENWOOD to JVC)

First step 2 (Oct 2007 to May 2008)

Establishment of J&K Technologies, a joint venture for technological development and enhancement of product competitiveness ⇒ Agreement and announcement of management integration (May 12, 2008)

Second step (Jun 2008 to Oct 2008)

Approval at general meetings of shareholders Establishment of a Joint Holding Company and Share Transfer (expected on October 1, 2008)





Structural reforms at JVC (Action plan 2007) >> Turnaround in operation for FY '08

- * Reform of employment system (Early retirement/elective retirement: 1,399 employees as of Oct '07)
- * Business structure reform (Apr '07 to Sep '08)



Financing by KENWOOD and corporate assistance

- * ¥35.0 billion in financing, together with SPARX Group
- * Provide advice and support on restructuring and structural reforms based on KENWOOD's own experience









Alliance in the car electronics and home/portable audio businesses

Establishment of J&K Technologies Corp. (October 1, 2007) >> Joint development (130 employees), alliance in manufacturing and procurement, joint development of IT infrastructure, mutual utilization of both companies' intellectual property rights

Joint development areas

- * Car navigation systems, engines
- * Car multimedia, digital terrestrial TV tuners, etc.
- * Car audio and home audio
- * Devices (CD/DVD drives, BD drives, etc.)
- Alliance in manufacturing and procurement
- * Manufacture of certain car audio products of KENWOOD at JVC's factory in Indonesia
- * Manufacture of certain car audio and multimedia products of JVC at KENWOOD's factory in Malaysia (tentative)





Management Integration Process Second Step — Management Integration

Management integration plan: <u>Based on structural reform in both companies</u>

- * Upon its establishment, the Joint Holding Company will own a 100% stake of the shares of JVC and KENWOOD through the Share Transfer
 (The Joint Holding Company will issue listed shares in exchange for shares of JVC and KENWOOD at the recommended share transfer ratios)
- * J&K Technologies' operations will be expanded to general procurement and manufacturing and will be positioned as an operating company standing shoulder to shoulder with JVC and KENWOOD

Joint holding company (Expected to be listed on the first section of Tokyo Stock Exchange)



2. Purpose of Management Integration and Synergy Effects (Integration Effects)





1. Expansion of Alliance

Prior to integration; Limited to certain R&D, manufacturing and procurement activities in common business areas (Car Electronics and Home Video) Following integration; Expansion to other business areas (new and existing businesses) and other areas (marketing and sales)

2. Expansion of corporate role of J&K Technologies to procurement and manufacturing

* To establish the car electronics business as a strong profit center

* To establish the home audio equipment business as a profitable business

By optimizing synergy effects, we aim to strengthen our competitiveness and profitability. We will strive to become a world-leading manufacturer specializing in AV products, while enhancing and creating corporate value





To establish the car electronics business as a strong profit center

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Listen to the Future

Consumer car audio equipment production goal: 10 million units Consumer car navigation systems production goal: 1 million units





Transform the car electronics business into JVC's second strongest business behind video cameras (camcorders)





Listen to the Future

Purpose of Management Integration Expected Advantages for KENWOOD

Restoring profitability in the consumer electronics business (CE/HE), which accounts for 60% of sales

Advancement of digitization and conversion to multimedia (incorporation of data, sounds, images and text) in the market

Strengthen multimedia businesses by taking advantage of JVC's media imaging technologies



Sales synergy of ¥30.0 billion + profit contribution

* Increase of sales in the car electronics business

* Additional sales source from new businesses

Cost synergy of ¥10.0 billion

- * Reduction of development costs resulting from joint development efforts
- * Reduction of procurement costs resulting from joint procurement efforts
- * Reduction of subcontract processing and logistics costs through mutual subcontracting and sharing of infrastructure
- * Reduction of patent-related fees through mutual use of intellectual property rights, etc.





Financial/accounting benefits

- * Prospect of an increase in non-operating income from depreciation of negative goodwill
- * Optimization of tax benefits through adoption of consolidated tax system

Synergy effects on cash flow and balance sheet

- Improvements in cash flow of each operating company through mutual subcontracting and increased economies of scale in common business areas
- * Net debt reduction expected from improved cash flows
- * Decrease in inventories and accounts receivable through the enhancement of production innovations and sales reforms





3. Management Policies of the Joint Holding Company





Management Policies of the Joint Holding Company

- * First chapter of the new corporate growth strategy Management integration based on structural reforms
- * Creation of new basis for added-value Creation of revolutionary products and services through the utilization of both companies' higheststandard technologies and resources
- * Joint Holding Company

>> Maximization of synergy effects from management integration and promotion of new business development

Both operating companies (JVC and KENWOOD) >> Continuation of current operations





Management Policies of the Joint Holding Company Integration Vision and Course of Action



Based on this integration vision and course of action, both companies hope to develop into a corporate group that creates new (unconventional) added value to give customers an experience like never before.





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Management Policies of the Joint Holding Company Four Business Segments







Management Policies of the Joint Holding Company Four Profit Centers

Combined car electronics business will be largest

Professional systems business expected to be most profitable through growth strategies



Management Policies of the Joint Holding Company Developing the "Unconventional" Fifth Business Segment

Through tight integration of both companies' expertise in image, sound, and wireless technologies, we will aim to create an "unconventional" new business that will become a leader in the digital/network age 23

We aim to develop new, unconventional products and services that will have a significant impact on society and spur consumers' potential needs in order to form our own value chain and create a new sense of corporate value





Business Strategies

To establish the following four business segments as profit centers (90% of planned overall company sales for FY '11)

- (1) Car electronics business
- (2) Home & mobile electronics business
- (3) Professional systems business
- (4) Entertainment business





Business Strategies (1) Car Electronics Business

We will strive to become a global leader in the consumer car electronics industry, our largest segment by sales, by achieving significant sales/revenue growth enhanced by synergy effects

- * We aim to become a global leader in commercial sales through a solid presence in the car audio equipment market and by implementing sales growth strategies for the car navigation systems business
- * We will strive to establish a revenue base in the OEM business





Business Strategies (2) Home & Mobile Electronics Business

- We aim for revenue growth by positioning the home & mobile electronics business as a comprehensive, high value-added AV entertainment service
- * Growth strategies for the video camera business
- * Achieving profitability in the display and home audio businesses through structural reforms







Business Strategies (3) Professional Systems Business (B to B)

We aim to further increase sales and revenue by stabilizing the B to B business by identifying it as the largest segment by revenue

- * Growth strategy for the communication system business is the promotion of digitization and systemization
- * Growth strategy for the professional systems business is an intensive focus on the areas of security, pro audio, creation, and pro display







Business Strategies (4) Entertainment Business

Strengthening the content business by investing in new talent

- * Establishment of a fulfillment framework
- * Bolstering group business management and alliance strategies

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Management Objectives





Target for FY '11

Net sales: ¥830 billion, Operating profit ratio: 4.7%





KENWOOD Listen to the Future

Aiming to achieve new growth strategies as global specialty AV manufacturer







Prior to the integration (interim dividend for FY '09)KENWOOD:¥2JVC:No dividend

After the integration (FY '09)

To be announced upon the completion of management integration

FY '10 or later

Distribution of surpluses to be considered from the overall perspective of the new company's profitability and financial condition, aiming a stable distribution of profits





4. Profile of the Joint Holding Company





Profile of the Joint Holding Company

Trade Name	JVC KENWOOD Holdings, Inc.		
Head Office	3-12, Moriyacho, Kanagawa-ku, Yokohama-shi, Kanagawa (current location of JVC's head office)		
General Meeting of Shareholders	June 27, 2008 (JVC and KENWOOD)		
Delisting	Tokyo Stock Exchange (JVC and KENWOOD): September 25, 2008 Osaka Securities Exchange (JVC only): Late July 2008		
Establishment of Joint Holding Company and Expected Listing Date	October 1, 2008		
Share Transfer Ratio	2 shares of the Joint Holding Company for every 1 share of JVC 1 share of the Joint Holding Company for every 1 share of KENWOOD		
Stock Exchange for Listing	First Section of Tokyo Stock Exchange (expected)		

*Dates are subject to change if warranted due to unforeseen circumstances.





Profile of Joint Holding Company Corporate Governance

Directors

Chairman (Representative	Haruo	Standing Statutory Auditor	Shigeharu
Director of the Board) (CEO)	Kawahara		Tsuchitani
President (Representative	Kunihiko	Standing Statutory Auditor	Hideaki
Director of the Board)	Sato		Kato
Executive Vice President	Hiroshi	Statutory Auditor	Noriyuki
	Odaka	(External Statutory Auditor)	Shouyama
Director	Motoyoshi	Statutory Auditor	Akihiko
	Adachi	(External Statutory Auditor)	Washida
Director (External Director)	Koji	Statutory Auditor	Norimichi
	Kashiwaya	(External Statutory Auditor)	Saito
Director (External Director)	Makoto Matsuo		
Director (External Director)	Jiro Iwasaki		
man (Representative Respor	nsible for finance, r	personnel affairs, and other corporate	e functions: capit

* Chairman (Representative Director of the Board):

* President (Representative Director of the Board):

Responsible for finance, personnel affairs, and other corporate functions; capital strategies (including M&A); group structural reforms; technology and production strategies

Statutory Auditors

Responsible for group businesses; new business development, collaboration businesses (including J&K Technologies); and group marketing strategies





Profile of the Joint Holding Company Organizational Structure

Organizational system will be kept simple to facilitate expedited decision-making



Responsible department for financial affairs and personnel affairs, and other corporate functions, group structural reform, technological and manufacturing strategies

Responsible department for group business, new business development, collaboration business, and group marketing strategies





When included in this presentation, the words "will", "should", "expects", "intends", "anticipates", "estimates", and similar expressions, among others, identify forward looking statements. Such statements are inherently subject to a variety of risks and uncertainties that could cause actual results to differ materially from those set forth in this presentation. These forward-looking statements are made only as of the date of this presentation. The Company expressly disclaims any obligations or undertaking to release any update or revision to any forward-looking statement contained herein to reflect any change in the Company's expectations with regard thereto or any change in events, conditions or circumstances on which any statement is based. Actual results may vary widely from forecasts due to the following factors: 1) drastic changes in economic conditions and product supply and demand in major markets (Japan, Europe, The Americas, Asia etc.), 2) changes in trade regulations and other regulatory changes in major domestic and international markets, 3) drastic changes in foreign exchange rates (yen-dollar, yen-euro etc.), 4) sharp moves in the capital markets, and 5) changes in social infrastructure caused by drastic changes in technology etc. Risks and uncertainties also include the impact of any future events with material unforeseen impacts.

All references herein to a "fiscal year" or "FY" are references to the fiscal year ending on March 31 of such year.



